

Message Text

UNCLASSIFIED

PAGE 01 WARSAW 07493 260642Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----118513 262149Z /75
R 251442Z AUG 78
FM AMEMBASSY WARSAW
TO USDOC WASHDC
INFO SECSTATE WASHDC 7029
AMCONSUL POZNAN

UNCLAS WARSAW 7493

E.O. 11652: N/A
TAGS: BEXP, PL
SUBJECT: EXPANSION OF THE U.S. PAVILION IN POZNAN

COMMERCE FOR ITA/BEWT/OEWD/MURRIN

REF: A. USDOC 14902
B. SCHRAGE-THOMPSON TELEX OF JULY 21

1. AS REF B INDICATED, THERE WAS NO JULY MEETING. LASKOWSKI
SAID HE HAD BEEN UNABLE TO GET EVERYTHING DONE PRIOR TO THE
TRADITIONAL POLISH VACATION PERIOD.

2. THE TDC DIRECTOR IS NOW WORKING ON A MEETING TO BE HELD
IN POZNAN IN MID-SEPTEMBER, AND WILL REPORT THE RESULTS OF
THAT SESSION.

3. WE AGREE WE CANNOT CONTINUE INDEFINITELY WITH NO FIRM
AGREEMENT BETWEEN THE USG, THE FAIR, AND BUDIMEX TO BEGIN
CONSTRUCTION. HOWEVER, AS IS THE CASE WITH DOING BUSINESS IN
POLAND IN THE BROADER SENSE, THESE THINGS TAKE TIME TO RESOLVE.
THE FACT THAT THE FAIR AUTHORITIES STILL WANT TO FIND A SOLUTION
ENCOURAGES US TO STICK WITH IT AWHILE LONGER.

4. IF A STALMATE CONTINUES, WE WILL THEN PROPOSE TO
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THE FAIR THE ALTERNATIVE USES FOR OUR ZLOTY FUNDS AS
SUGGESTED IN THE THOMPSON-SCHRAGE TELECON OF JUNE 29,
I.E. MAKING IMPROVEMENTS ON EXISTING BUILDINGS 18 AND 19
WITH NO EXPANSION OF FACILITIES. THE SPECIFIC IDEAS
PRESENTED BY USDOC IN THAT CONVERSATION MAKE SENSE TO US,
BUT WE HAVE NOTHING TO ADD AT THIS POINT.

5. IN ANY CASE, REGARDLESS OF WHAT WE DO WITH THESE FUNDS, IT WILL ENTAIL THE SAME SET OF APPROVALS FROM POZNAN CITY ARCHITECTS, THE FAIR, AND THE CONTRACTOR, WHETHER THE LATTER IS BUDIMEX OR SOME OTHER FIRM. BUT OUR READING OF THE SITUATION IS THAT ONLY BUDIMEX CAN CONTRACT WITH FOREIGNERS TO DO CONSTRUCTION OR RENOVATION WORK HERE. FURTHERMORE, THE SAME HANGUP REGARDING THE USE OF ZLOTYS AND NOT DOLLARS WILL PREVAIL. BUDIMEX DOES NOT SEEM EAGER TO UNDERTAKE THIS WORK FOR ZLOTYS, OR TO GIVE IT MUCH OF A PRIORITY.

6. FINALLY, AS WE HAVE AGREED TO PAY HALF THE COST OF PREPARING THE DOCUMENTATION FOR EXPANSION, WE ALREADY HAVE A SMALL INVESTMENT IN TI. THEREFORE, BEFORE WRITING IT OFF, WE SHOULD PLAY OUT THE STRING FIRST.
SCHAUFEELE

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NNN

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